



# Different Worlds: Native American Financial Capability

### **ONAC Annual Conference**

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## Race and Financial Capability

## Race and Financial Capability: Understanding the Native American Experience



Investor Education FOUNDATION

### Insights: Financial Capability

### April 2017

Authors: Sarah Dewees, Ph.D. First Nations Development Institute Gary Mottola, Ph.D.

#### FINRA Investor Education Foundation

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### Race and Financial Capability in America: Understanding the Native

### American Experience

With survey data from the FINRA Investor Education Foundation's 2015 National Financial Capability Study, this issue brief examines financial capability by race, with a focus on Native Americans. In data suggest that Native Americans have higher levels of financial fragility and distress than many other groups. Native Americans also lag whites and Asian-Americans on many measures of financial capability, demonstrating lower levels of financial knowledge and lower use of formal financial products, but are on par with African Americans and Hispanics. This research suggests that Native Americans are less likely to learn about managing finances from parents and that they demonstrate lower levels of confidence in managing their money. However, there are different experiences within the Native American community. Higher-income Mative Americans display much higher levels of financial capability than lower income Native Americans, as do men and okler Native Americans, but to a lesser lower Americans, as do men and okler Native Americans, but to a lesser to provide opportunities for Native Americans to develop their financial knowledge and skills.

#### Background

Low financial literacy is a national challenge. According to the 2015 National Financial Capability Study (NFCS) conducted by the FINRA Investor Education Foundation, only 14 percent of respondents age 18 and over were able to answer five financial knowledge questions correctly on a basic five question financial literacy quiz, and only 37 percent were able to answer four or five questions correctly: Financial literacy is an issue at younger ages, as well. Data from OECD's Programme for International Student Assessment (PISA) indicate that American youth are slightly below average in financial literacy, trailing a number of countrise, including Belgium, Istonia and Australia: And beyond financial knowledge, financial behavior is also a concern. The 2015 NTCS concluded that although the recovering economy and job market have improved financial situations and behaviors for marry, there are segments of American society whose financial capability and financial circumstances are not improving.

INSIGHTS: FINANCIAL CAPABILITY-APRIL 2017

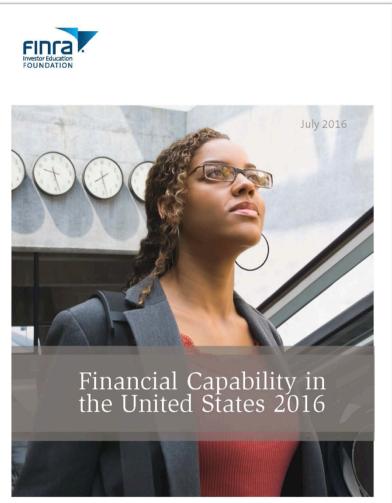
# Drawing from the National FINA Financial Capability Study

- FINRA Foundation conducts national survey every 3 years
- Over 25,000 respondents

FIRST NATIONS

DEVELOPMENT INSTITUTE

 In 2015, nearly 600 respondents identified as American Indian or Alaska Native







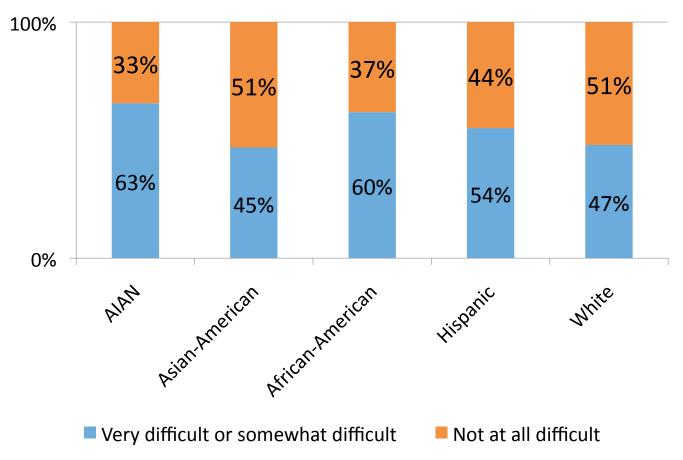
- Looked at 4 Key Components of Financial Capability:
  - Making Ends Meet
  - Planning Ahead
  - Managing Financial Products
  - Financial Knowledge







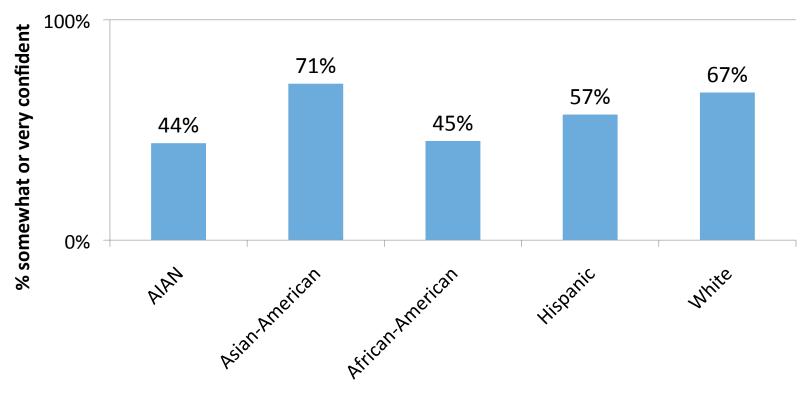
In a typical month, how difficult is it for you to cover your expenses and pay bills?







How confident are you that you could come up with \$2,000 if an unexpected need arose within the next month?







# Making End Meet

	Income from Family Members				
	AIAN	Asian- American	African- American	Hispanic	White
Over the past 12 months, have you received any money from family members who do not live in your household?	26%	24%	24%	23%	16%





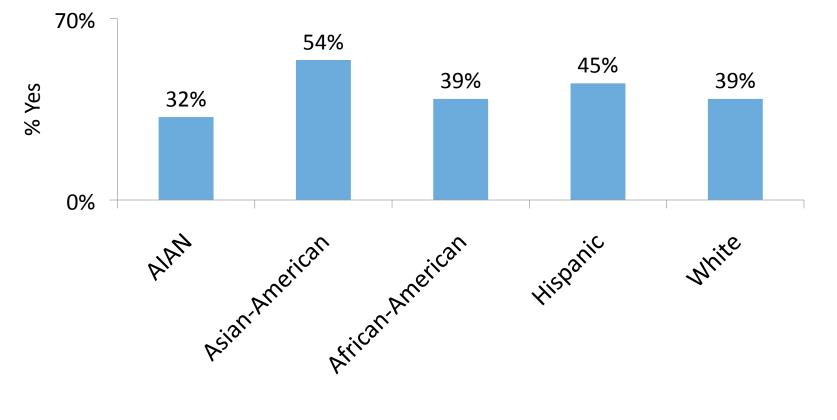
# Planning Ahead

	AIAN	Asian- American	African- American	Hispanic	White
Have tried to figure out how much to save for retirement	33%	41%	36%	35%	41%





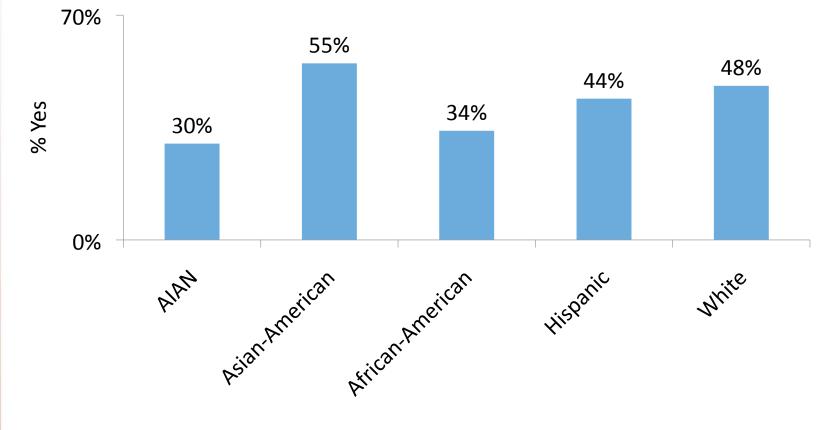
**College Savings?** 







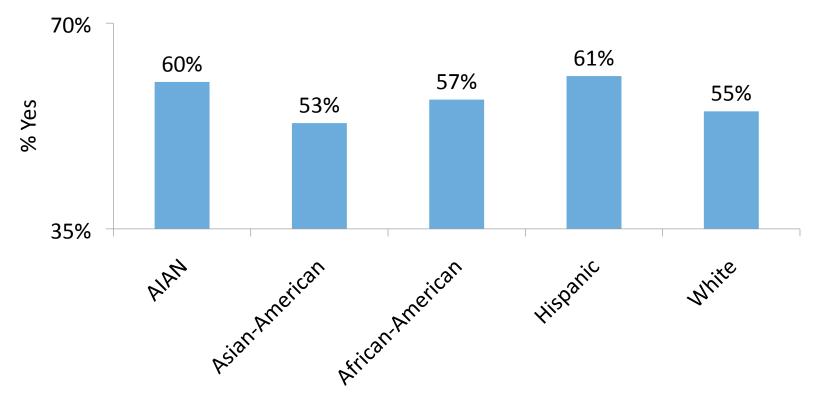
**Emergency Savings?** 







Does your household have a budget?

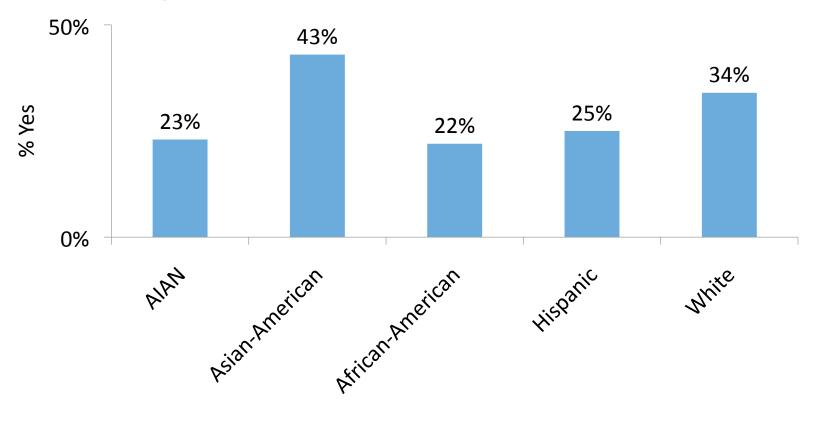






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### Do you own non-retirement investment accounts?





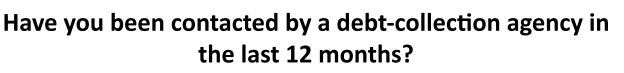
## Managing Financial Products



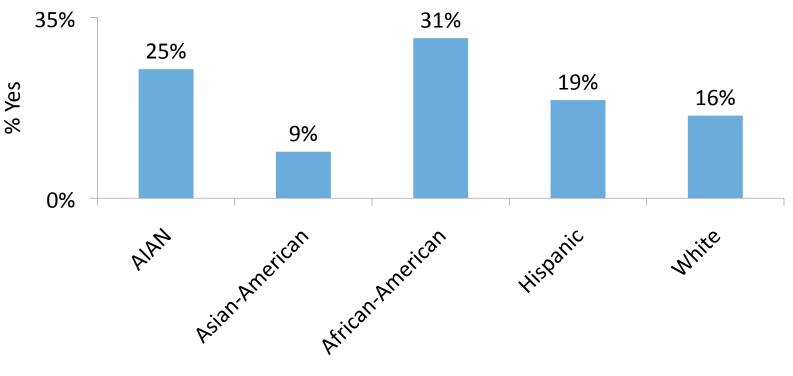
Non-bank borrowing methods used at least once in the past five years	AIAN	Asian- American	African- American	Hispanic	White
Pawn shop	24%	14%	25%	23%	13%
Short-term "payday" loan	17%	13%	21%	17%	9%
Rent-to-own store	12%	10%	16%	14%	8%
Auto title loan	11%	13%	13%	13%	8%
Used one or more	37%	21%	39%	34%	21%

Paw





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## Financial Knowledge and Decision Making

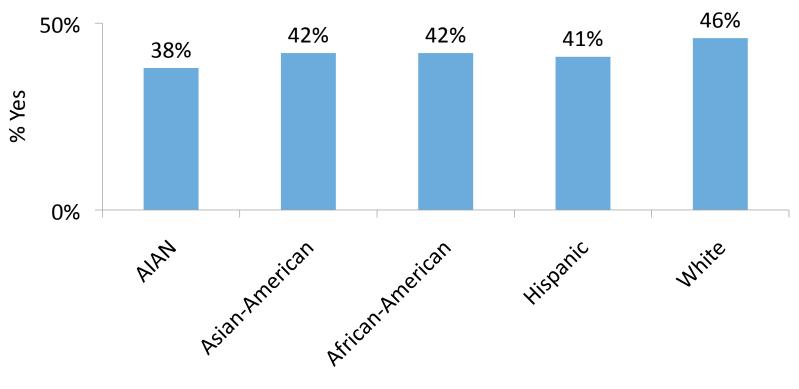


Financial Knowledge	Total Respondents % Correct	AIAN Respondents % Correct
Interest rate question	75%	73%
Inflation question	59%	52%
Bond price question	28%	18%
Mortgage question	75%	66%
Risk question	46%	34%





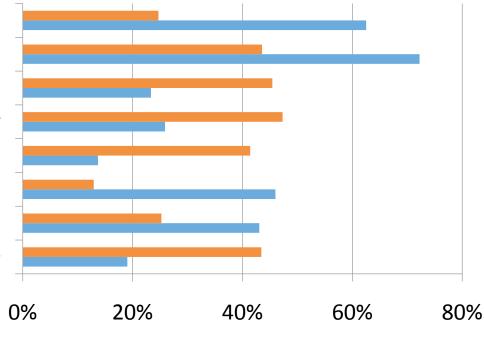
Did your parents or guardians teach you how to manage your finances?





### Household Income and Financial Capability Among Native Americans

Financially fragile Difficult covering expenses Has emergency savings Figure out how much to save for Owns non-retirement investments Has no credit cards Uses alternative financial services High financial literacy

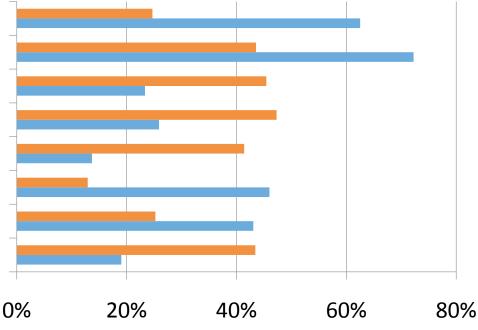


\$50K+ Less than \$50K



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# Questions or Comments?