# **kiva** U.S. Community backed loans



#### Step 1 - Application

- Start a loan application Good applications have:
  - A clear business story
  - A great photo
  - A strong online presence
  - Submit application for review

#### Step 2 - (1-15 Days)

- Private fundraising period
- Gather 5-30 friends and family to each lend as little as \$25
- Prove your own community trusts you, before borrowing from the Kiva community

#### Step 3 - (1-30 Days)

- Public fundraising period
- Your application is Live on Kiva's platform
- Visible to 1.5 million lenders from the global Kiva community



#### Step 4 - Repayment

- Funds disbursed within 5 days of fully funding
- 1st re-payment due 30 days after disbursal
- Regular monthly repayments thereafter





## More than a loan:

0% interest, loans up to \$10,000 | Terms up to 36 months | Gain exposure to 1.6 million potential customers and champions for your business | Connect with individual lenders looking to make a positive impact by supporting small businesses | Opportunity to build your business credit score





#### A Kiva U.S. borrower must

- Use the loan for a legal business
- Be at least 18 years old
- Not currently be in bankruptcy or foreclosure

### What loan size can I qualify for?

Kiva U.S. looks at a variety of factors, including but not limited to the following: personal and business finances, online presence, character references, photo quality, and the quality of your loan description.



Paula, a Chilean-American, used her Kiva loan to increase capacity at her empanada shop by hiring a new employee.



Nathan, a veteran urban farmer, used his Kiva loan to buy equipment to expand his urban agricultural business.

Here are some basic guidelines, and example loan sizes to determine what you might qualify for:

> \$1,000 Pre-revenue business 0-6 months in operation No online presence

\$2,000-\$5,000 Cash Flow Positive 6 months - 2 years in operation Basic online presence

\$6,000-\$10,000 Profitable or established business 2-10+ years in operation Strong online presence



Casey Allen, Tulsa Lead | 336-473-4435 casey.allen@kiva.local.org | <u>http://www.kivaushub.org/</u>